

| Sl.No. | Particular | For the Quarter ended 31 December 2010 | For the nine months ended 31 December 2010 | For the Quarter ended 31 December 2009 | For the nine months ended 30 December 2009 |
|--------|---|--|--|--|--|
| 1 | New business premium income growth rate - segment wise | | | | |
| | Non - Participating Individual | 735.2% | 385.1% | -36.3% | -31.5% |
| | Non - Participating Health | -81.4% | -41.4% | | |
| | Non - Participating Group | -29.8% | -22.4% | 424.1% | 237.5% |
| | Participating - Individual | 3068.7% | 783.7% | -51.3% | -12.7% |
| | Pension | -73.6% | 101.2% | 35.4% | 32.6% |
| | Unit-Linked | -58.5% | -29.1% | 29.7% | 27.9% |
| | Gratuity | | | | |
| 2 | Net Retention Ratio | 99.34% | 99.4% | 99.6% | 99.6% |
| 3 | Expense of Management to Gross Direct Premium Ratio | 87.6% | 89.4% | 102.3% | 124.5% |
| 4 | Commission Ratio (Gross commission paid to Gross Premium) | 3.7% | 5.4% | 10.8% | 10.3% |
| 5 | Ratio of policy holder's liabilities to shareholder's funds | 922.3% | 922.3% | 644.7% | 644.7% |
| 6 | Growth rate of shareholders' fund | -35.41% | 64.4% | -29.12% | -17.5% |
| 7 | Ratio of surplus to policy holders' liability | -4.69% | -19.5% | -17.28% | -55.2% |
| 8 | Change in net worth (Rs in Lacs) | (7,867) | 5,623 | (4,002) | (2,070) |
| 9 | Profit after tax/Total Income | -40% | -38.1% | -58% | -60.6% |
| 10 | (Total real estate + loans)/(Cash & invested assets) | NIL | NIL | NIL | NIL |
| 11 | Total investments/(Capital + Surplus) | 1017.6% | 1017.6% | 734.1% | 734.1% |
| 12 | Total affiliated investments/(Capital+ Surplus) | 12.4% | 12.4% | 8.3% | 8.3% |
| 13 | Investment Yield (Gross and Net) | | | | |
| | -Linked Fund | | | | |
| | Linked Life | 4.9% | 22.3% | 17.7% | 87.2% |
| | Linked Pension | 3.7% | 22.0% | 17.4% | 87.3% |
| | A. With Un Realised Gain | | | | |
| | - Shareholders Fund | 6.7% | 6.9% | 6.2% | 9.7% |
| | - Policyholders Fund | | | | |
| | Par | 6.3% | 7.7% | 8.0% | 6.9% |
| | Non-Par | 5.1% | 5.6% | 7.6% | 7.4% |
| | B. Without Un Realised Gain | | | | |
| | - Shareholders Fund | 8.5% | 7.2% | 7.1% | 7.8% |
| | - Policyholders Fund | | | | |
| | Par | 9.3% | 8.2% | 7.5% | 7.7% |
| | Non-Par | 8.6% | 8.1% | 7.5% | 7.8% |
| 14 | Conservation Ratio | 73.6% | 75.4% | 66.4% | 64.8% |
| 15 | Persistency Ratio on premium basis | | | | |
| | For 13th month | 56.2% | 56.2% | 54.8% | 54.8% |
| | For 25th month | 49.8% | 49.8% | 57.3% | 57.3% |
| | For 37th month | 53.8% | 53.8% | 58.6% | 58.6% |
| | For 49th Month | 80.6% | 80.6% | NA | NA |
| | for 61st month | NA | NA | NA | NA |
| | Persistency Ratio on policies basis | | | | |
| | For 13th month | 49.9% | 49.9% | 48.1% | 48.1% |
| | For 25th month | 43.2% | 43.2% | 47.2% | 47.2% |
| | For 37th month | 43.8% | 43.8% | 52.9% | 52.9% |
| | For 49th Month | 49.4% | 49.4% | NA | NA |
| | for 61st month | NA | NA | NA | NA |
| 16 | NPA Ratio | | | | |
| | Gross NPA Ratio | NIL | NIL | NIL | NIL |
| | Net NPA Ratio | NIL | NIL | NIL | NIL |
| | Equity Holding Pattern for Life Insurers | | | | |
| 1 | (a) No. of shares | 1,461,850,876 | 1,461,850,876 | 1,014,350,876 | 1,014,350,876 |
| 2 | (b) Percentage of shareholding (Indian / Foreign) | 74% / 26% | 74% / 26% | 74% / 26% | 74% / 26% |
| 3 | (c) %of Government holding (in case of public sector insurance companies) | NA | NA | NA | NA |
| 4 | (a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized) | Basic Rs.(0.54) Diluted Rs.(0.54) | Basic Rs. (2.01) Diluted Rs. (2.01) | Basic Rs.(1.09) Diluted Rs.(1.09) | Basic Rs. (3.91) Diluted Rs. (3.91) |
| 5 | (b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized) | Basic Rs.(0.54) Diluted Rs.(0.54) | Basic Rs. (2.01) Diluted Rs. (2.01) | Basic Rs.(1.09) Diluted Rs.(1.09) | Basic Rs. (3.91) Diluted Rs. (3.91) |
| 6 | (iv) Book value per share | 0.98 | 0.98 | 1.0 | 1.0 |