

Bharti AXA Life Insurance Company Limited
L-22 Analytical Ratios

Particulars		Quarter Ended 30 June, 2011		Quarter Ended 30 June, 2010	
1	New Business Premium Income Growth (segment-wise)				
	Non - Participating Individual		153.3%		188.1%
	Non - Participating Health		-96.4%		NA
	Non - Participating Group		24.8%		8.9%
	Participating - Individual		2458.0%		-32.6%
	Participating - Individual Pension		NA		NA
	Linked Pension		-94.1%		252.0%
	Linked Life		-70.5%		-6.4%
	Gratuity		NA		NA
2	Net Retention Ratio (Net premium divided by gross premium)		99.3%		99.5%
3	Ratio of Expenses of Management (Expenses of management divided by the total Gross direct premium)		76.2%		97.8%
4	Commission Ratio (Gross Commission paid divided by Gross Premium)		3.6%		7.1%
5	Ratio of Policyholders' Liabilities to Shareholders' Funds*		948.2%		490.5%
6	Growth Rate of Shareholders' Funds*		4.6%		121.2%
7	Ratio of Surplus / (Deficit) to Policyholders' Liability		-4%		-11%
8	Change in Net Worth (Rs'000)		68,849		1,076,290
9	Profit (Loss) after Tax / Total Income		-41.6%		-55.7%
	Total Income = Total Income under Policyholders' Account (Excluding from Shareholders' Account) + Total Income under Shareholders' Account				
10	(Total Real Estate+ Loans) / Cash and invested assets		NIL		NIL
11	Total Investments / (Capital + Surplus (Deficit)) Note: Total Investments = Shareholders' Investments + Policyholders' Investments + Assets held to cover Linked Liabilities		1031.7%		587.8%
12	Total affiliated Investments / (Capital + Surplus)		19.9%		3.0%
13	Investment Yield (Gross and Net)	With Unrealised gains	With Realised gains	With Unrealised gains	With Realised gains
	Shareholder's Funds	5.8%	8.6%	6.2%	5.7%
	<u>Policyholder's Funds</u>				
	Par	2.2%	8.4%	7.6%	7.4%
	Non-Par	4.0%	8.8%	6.9%	7.2%
	<u>Linked Fund</u>				
	Linked Life	-5.2%	5.0%	11.3%	11.3%
	Linked Pension	-5.5%	3.3%	10.4%	8.1%
14	Conservation Ratio		71.4%		79.9%
15	Persistency Ratio #	By No of Policies	By Annualised Premium	By No of Policies	By Annualised Premium
	For 13th month	56%	62%	46%	53%
	For 25th month	41%	47%	46%	54%
	For 37th month	46%	54%	54%	68%
	For 49th Month	54%	69%	NA	NA
	for 61st month	NA	NA	NA	NA
16	NPA Ratio				
	Gross NPA Ratio		NIL		NIL
	Net NPA Ratio		NIL		NIL
	<u>Equity Holding Pattern for Life Insurers</u>				
1	(a) No. of shares		1,593,150,976		1,131,350,876
2	(b) Percentage of shareholding (Indian / Foreign)		74% / 26%		74% / 26%
3	(c) % of Government holding (in case of public sector insurance companies)		NA		NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)		Basic Rs.(0.41) Diluted Rs.(0.41)		Basic Rs.(0.95) Diluted Rs.(0.95)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)		Basic Rs.(0.41) Diluted Rs.(0.41)		Basic Rs.(0.95) Diluted Rs.(0.95)
6	(iv) Book value per share		Rs.0.97		Rs.1.74

! Company started selling participating pension product in FY 2010-11 and health product in FY 2009-10

* Shareholders' Funds = Net Worth

@ Company sells only single premium policies in group segment, therefore conservation ratio is not applicable for this segment

i) Persistency ratios are as at the end of the financial year

ii) Persistency calculation includes grace period of one month

iii) A policy is considered to be 13th month consistent if the first modal premium in the second policy year is paid

iv) A policy is considered to be 25th month consistent if the first modal premium in the third policy year is paid