

**Bharti AXA Life Insurance Company Limited**  
**Schedule forming part of the Revenue Account for the Nine Months Ended 31 December, 2018**



**L-5- COMMISSION SCHEDULE**

**(Rs.'000)**

<b>Particulars</b>	<b>For the Quarter Ended 31 December, 2018</b>	<b>For the Quarter Ended 31 December, 2017</b>	<b>For the Nine Months Ended 31 December, 2018</b>	<b>For the Nine Months Ended 31 December, 2017</b>
Commission paid				
Direct - First Year Premiums	327,024	228,181	865,183	537,904
- Renewal Premiums	100,876	87,341	258,211	217,064
- Single Premiums	2,544	370	6,575	1,020
<b>Total (A)</b>	<b>430,444</b>	<b>315,892</b>	<b>1,129,969</b>	<b>755,988</b>
Add : Commission on Re-insurance Accepted	-	-	-	-
Less : Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>430,444</b>	<b>315,892</b>	<b>1,129,969</b>	<b>755,988</b>
<b>Break-up of the commission expenses (Gross) incurred to procure business</b>				
Agents	173,849	137,008	434,545	319,647
Brokers	207,658	157,191	554,468	394,567
Corporate Agents	48,937	21,693	140,956	41,774
Referrals	-	-	-	-
<b>Total (B)</b>	<b>430,444</b>	<b>315,892</b>	<b>1,129,969</b>	<b>755,988</b>